INTEGRATE

30 AUG - 01 SEP

ICC SYDNEY

POST SHOW REPORT



"Integrate provides a perfect opportunity to present our latest AV technology solutions to the industry professionals from the APAC region. World class event, offering fantastic networking opportunities and a great platform to launch our new exciting technology."

LENKA SATANKOVA

MARKETING MANAGER AT ULA GROUP (2022 EXHIBITOR)

HEADLINE SPONSOR



infocomm

IN PARTNERSHIP WITH

HEADLINE STATS

10,800+

COMBINED

TOTAL

ATTENDANCE.

5,600+ FOR

60+

SPEAKERS OVER 20 SESSIONS

95%

EXHIBITOR SATISFACTION RATE

200+

EXHIBITORS ACROSS CO-LOCATE





* All visitor figures are audited by Audited Media Association of Australia. Other statistics are generated from the Integrate 2023 post show surveys

OUR UISITORS

Who they are

WHOLESALER/ DISTRIBUTOR/ MANUFACTURER 6% CORE AV & INTEGRATOR 32%

C-SUITE/ BUSINESS DEVELOPMENT 26%



LIVE EVENTS PROFESSIONAL 2%

END USER (CORPORATE, ENTERPRISE, EDUCATION, HEALTHCARE, HOSPITALITY, RETAIL, DEFENCE)

KANDA

Klipsc

Pionee

WERE SATISFIED
WITH INTEGRATE 2023

82% WILL RETURN TO INTEGRATE IN 2024



92%

EITHER DIRECT OR INFLUENCE OVER PURCHASING DECISIONS

TOP INDUSTRY SECTORS

IT & SYSTEMS

INTEGRATION

16%



CORE AV & SYSTEMS INTEGRATION



ADVERTISING & MEDIA



CORPORATE



RETAIL/ WHOLESALE



LIVE EVENTS & ENTERTAINMENT



BUILDING & CONSTRUCTION



EDUCATION & TRAINING



GOVERNMENT & CRITICAL INFRASTRUCTURE

"A MUST attend event for anyone who is in a position of making AV decisions or influencing AV decisions within an organisation - whether be a customer or partner. Not only getting a rapid absorption of current offerings and trends but also a great opportunity to deepening trusted relationships across the entire AV industry."

AXTTEN MISON

MOSMAN COUNCIL (2023 VISITOR)

Who they work for

TOP UISITING COMPANIES

- Arts Centre Melbourne
- Australian Federal Police
- Australian National Maritime Museum
- City of Sydney Venue Management
- CSRIO
- Department Of Communities And Justice

- Department of Health
- Federal Court of Australia
- · Fire & Rescue NSW
- Hillsong Church
- NIDA National Institute of Dramatic Art
- NSW State
 Emergency Service
- Playbill Venues

- Powerhouse Museum
- Reserve Bank of Australia
- Southern Cross Austereo
- Sydney Opera House
- Sydney Theatre Company
- The Star
 Entertainment Group
- Woolworths Group



TURAL LIGHTING

GRIVEN & SGM

Who they want to see TOP PRODUCTS

13% -Audio Systems & Equipment **AV Systems & Integration** 13% Infrastructure Hardware 5% IT Networking, Software & 20% -Collaboration Technologies Lighting & Lighting control 6% **-**Security Technologies 122. **Building Automation & Control Systems** Staging & Rigging Capture, Streaming & Broadcast Technologies 12% -Video & Interactive Display

*Includes multiple responses

"I had a fantastic experience at the Integrate expo and conference. It was an insightful and engaging event that provided valuable industry knowledge and networking opportunities. The sessions were informative, featuring industry experts who shared their expertise and best practices. The exhibitors showcased innovative solutions that can greatly benefit businesses. Moreover, the event was well-organized, with seamless logistics and excellent support from the Integrate team. I highly recommend the Integrate expo and conference to anyone looking to stay updated with the latest trends and technologies in our industry."



84%

CAME TO SEE
NEW PRODUCTS AND
INNOVATIONS



88%

SATISFACTION RATE WITH THE QUALITY OF EXHIBITORS

OUR EXHIBITORS

Top 3 reasons for exhibiting

"Integrate is an incredibly important event for Audio Brands Australia. It is the perfect place to show the product range, introduce new products and meet with a very wide range of customers. We find it invaluable and a very important show for our industry."

DON MCCONNELL

AUDIO BRANDS AUSTRALIA (2023 EXHIBITOR)



98%

WE'RE SATISFIED WITH THE QUALITY OF VISITORS





97%

CONSIDER INTEGRATE IMPORTANT FOR THEIR BUSINESS





78%

EXHIBIT TO INCREASE BRAND AWARENESS



NEXT EVENT

21-23 AUGUST ICC SYDNEY



Contact the Team

Speak to a member of our team about exhibiting at Integrate 2024



integrate@divcom.net.au



1300 DIVCOM (1300 348 266)



integrate-expo.com

INTEGRATE